# All Records Broken as to Piano Selling

Ludwig & Company's Pianos can hardly be beaten in quality and workmanship. Think of it! If the piano goes wrong while in your possession, whether it be one year or twenty-five years-in other words, Ludwig Pianos are guaranteed for a lifetime. Now then, if you want a good Piano, such as this one, you had better

## Talk With Crafts

#### 43 New Upright Pianos This Last Week!







Henry & S. G. Lindeman, the world-renowned piano-builders, are supplying us in this territory with their celebrated instruments. The Lindeman family have been making pianos for eighty-six years, and we are sure that you will agree with us that it is time for them to make a good piano. They ought to know how by this time, and they do. We give you their written guarantee for the entire life of the piano. Look around ere you give us a call, see how many pianos you can find that are guaranteed for a lifetime. Remember that we are on a side street, our expenses less, prices lower, quality better.

## Talk With Crafts

### IMPORTANT!

We are compelled to make a few statements in this advertisement to enlighten some of our friends who were contestants in our recent Baby Contest. We are informed that some of the piano agents say that we do not handle new pianos; others say we are going out of busines; others say that we are not legitimate dealers; and still others say that our prices are beyond what they should be. If the above statements are true, we will pay Five Thousand Dollars for the proof of the above statements if they apply to us in any way, shape or manner. It is as the old truth goes, if you throw a stone into a lot of deep the one that you strike will be the stone into a lot of dogs the one that you strike will be the

one that will yelp. Now, we never have, and never expect to say anything against any of our competitors. We have heard a great deal as to what is being said about "The Little Store Around the Corner," but we are proud to refer to each and every one of the army of patrons that have dealt with us. Remember, we have no managers, we have no agents, we have no collectors. Why shouldn't we sell pianos for less than our competitors care to sell theirs at. If the public knew as much about piano values as we do, it is needless to say that there would be but one concern in Richmond supplying the demand in this territory. We propose to become the

largest and the most reliable and up-to-date piano dealers and manufacturers in the South, and we are on the way, merrily. Last year we had 214 North Fifth Street, this year we have 214 and 216 North Fifth Street, and besides, a large storeroom on Main Street where we can put in as many as fourcar-loads of the celebrated, artistic instruments, such as we handle. Think of it, twelve of the leading manufacturers supplying pianos to "The Little Store Around the Corner."
Why not save a little on the purchase of a Piano? A penny saved is better than a penny earned, or just as good.

Get the habit, "TALK WITH CRAFTS."

# The Crafts Piano Company, Inc.,

Open Evenings Until 10 o'Clock.

214-216 NORTH FIFTH STREET.

"The Little Store Around the Corner"

FOR NATIONAL PARK.

Project Under Way to Make Memorial
Place of Fort Fisher.

[Special to The Times-Dispatch.]

WILMINGTON, N. C., December 19.—
The Chamber of Commerce of this city has taken decisive action for co-operation in the work of getting Congress to establish a national park at Fort Fisher, where during the Civil West Silven and Southern Started here almost two years ago, when Northern and Southern survivors of the battles held a reunion and formed the Fort Fisher Association. Since

GREENSBORO, N. C., December 19.—
At the annual convocation last night of Chorazin Chapter, No. 13, Royal Arch Masons, the following officers were

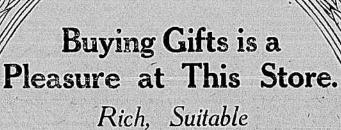
Great Undertaking, Which Means Much to Future of

as if new plants were being installed. Both the telephone and electric light plants will be modern and up to letter in every respect, and a splendid service may be expected. The entire town will be electrically lighted by a town will be supported are lights, which will replace the gloomy incander, the property of the property of the provider of the town. All the metive force used in Emporia in connection with the above named industries, will be supplied by the Greenostille Water Tower Company. Special long distance telephone service will be a feature of the new exchange.

Home Capital is Making Emporia. Practically every dellar invested in the present undertaking will be furnished by citizens who live in Dimporia. Such faith in the future development of the community must suggest to the outside that Emporia has a billiant commercial future. This movement in the present of the family towns of this is spepulation pesses.

The Greenesville Weter Power Company has already secured sufficient contracts from local manufacturies to guarantee the interest on their investment. The company has a guarantee of 1400 minioum horsepower, while the exaximum horsepower, while the exaximum horsepower that can be developed will thribble the low water developed will the passing the subject that the dam and its electrica

Turns Out First Klin.
[Special to The Times-Disputch,
FREDERICKSBURG, VA., Dec



and Beautiful.

You forget your shopping worries here! The store is one magnificent assortment of gift merchandise. The right article at the right price, and of the right quality,

Leather Novelties, Brass Goods, Holiday Pictures, Calendars, etc. Let us mention a few:

Postal Card Albums, 25e to \$5.00. Leather Desk Blotters, 75e to 87.50.

greets you at every turn.

Nmas Calendars, 25e to \$5.00. Mission Wood Calendars, \$1.00. Xmins Box Writing Paper, 23c, to \$12.00. Brass Desk Sets, \$5.00 to \$25.60. Brass Ink Stands, \$1.75 to \$15.00.

Gent's Bill Folds, 25e to \$7.00. Gent's Wallets, 81.25 to \$7.50. Ladies' Card Cases, 75e to \$5.00. Desk Portfolios, 50e to \$10.00. Bridge Scts, \$1.50 to \$8.00. Leather Jewelry Cases, 10e to \$12.00.

Beautiful Pictures, Worth 25c to \$1.00, at 10c. A Fine Collection of the Most Varied Assortment.

Virginia Stationery Co., 915 East Main Street.

The Store Will Be Open Nights Until Xmas.



Doll Shoes, 15c and 25c.

Doll Stockings, 10c; All Colors.



50c, 69c and \$1.

Ladies' Shoes \$1.50, \$2, \$2.50, \$3,

Pure Silk Liste feet, all colors and white and black, \$1.00, others the and up to \$2.50, for men, women and children.

of beautiful Xmas

iors as souronlers.

Ask for them.

\$3.50. Evening Slippers in kid and Satin. Hosiery Department

Shoe Trees

Rubber Boots

Men's

Slippers

50c, 75c,

\$1, \$1.25,

\$1.50, \$2.

Misses' ....\$1.05 .........

Forms for keeping shoes in

Men's

in heavy and light weights, Pats., Box Calf and Kid,

\$1.25 to \$4.

Storm

Shoes

Shoes

\$3, \$3.50,

**\$4, \$5, \$6.** 

Guaranteed,

Leggins Chinchilla, red, white or

shape. Ladies' and Men's 69c.

Leather Leggins, 3 to 10, 10c. -Men's Duck Leggins, 50c, 75c.

Free loys

Only Store in ....mona.

311 East Broad Street.

Holly Boxes Free with each pair of

for men, women and children, Ask for them.